



### Australia China Gateway

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James has an extensive background in business and commerce, spanning over 20 years. He offers clients the benefits of his expertise, in all matters relating to China trade, and provides networking opportunities and business facilitation within the Chinese market...making it a smooth, seamless introduction and ongoing establishment of a profitable, productive venture in this rapidly growing market. James has a Law Degree and is a recognised practitioner in Chinese medicine.

#### Our Mission

Deliver long term results and value to our clients by delivering quality contacts and networks to them, assisting them to enter the China market ...maximising available business opportunities and profits for them and saving them time, resources and money in the process.

As background- Australia-China Gateway (originally ZHI Group) was established in 1996 by James Shen to promote opportunities for Australian companies in China and for Chinese organisations (both corporate and government) to establish business relationships within Australia.

In the past 12 years, James has worked with investors, IT companies, manufacturers, local and state/provincial governments, from both countries, to

facilitate and deliver jointly beneficial opportunities ... everything from exporting 'Information Kiosks' to China - to importing kayaks.

#### Benefits of our Services:

**Proven Results** - James Shen has delivered outstanding success to a range of organisations establishing business operations in China.

**Experience** - the Australia-China Gateway team has over 80 years of valuable experience in key areas of China trade, marketing, strategy, logistics and

operations. We can call on other experts within China to assist us when required.

**Partnering** - we will work with you in an atmosphere of openness and trust, understanding your business and how you operate.

**Value and Service Excellence** - we will repay your faith, and investment, in us many times over.

**Solutions** - not just promises, we manage your entry into China from commencement to completion. From recommendation stage to execution.



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总经理: 沈智君

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沈智君先生从商20多年, 在商界拥有广泛的背景。所有与中国贸易有关的事务, 他都可以提供专业的意见与咨询, 并且通过在中国的联系网络为客户提供商业协助, 从而使得客户在中国这样一个快速发展的市场中少走弯路, 并能顺利地创建和经营高产赢利的企业。沈先生拥有法律学位和中医从业资质。

#### 公司使命

通过高质量的联系渠道和关系, 协助客户进入中国市场, 在最大限度地把握商机获取利润的同时节省时间、资源和资金, 以获得长远的效果和价值。

Australia-China Gateway (原ZHI集团) 由沈智君先生

于1996年创立, 以推动澳洲公司在中国寻找商机, 同时帮助中国企业和政府部门在澳大利亚建立商业联系。

在过去的12年里, 沈先生曾与澳、中两国的投资者、IT公司、制造商以及省州和地方政府一起促成众多互利共赢的合作项目, 从出口信息亭到中国到从中国进口快艇等。

#### 我们的优势包括:

优良业绩 - 沈智君先生成功地帮助一系列公司在中国建立业务。



丰富经验 - Australia-China Gateway团队在中国贸易、营销、策略、物流与运营等关键领域拥有超过80年的宝贵经验。如果需要, 我们还可以邀请中国境内的相关专家给我们提供协助。

精诚协作 - 我们与客户在相互信任的基础上坦诚合作, 充分了解客户业务和运转情况。

优质服务 - 对于客户的信任和投入, 我们会加倍地偿还。

全套方案 - 不仅仅是承诺, 我们帮助客户策划进入中国市场, 从项目开始到完成, 从项目建议阶段到最终实施。

